

THE DOMINICAN IS HIRING

Function: Department: Direct responsible: Contract: Marketing Manager Sales & Marketing Director Sales & Marketing Full time (38h per week)

Objectives and Tasks

• Marketing Strategy Development:

- Collaborate with the Director Sales & Marketing to identify target markets and develop strategies to engage them.
- Present and create the implementation of comprehensive marketing plans to increase bookings, visibility and awareness.

• Campaign Management:

- Oversee the execution of marketing campaigns across various channels, including digital, social media, email, and print.
- Monitor and report on campaign performance, providing insights and recommendations for improvement.
- Support the planning and execution of promotional actions or events and activities to attract new guests and retain existing ones.

• Social Media Management:

- Manage the hotel's social media accounts, including content scheduling, posting, and community engagement.
- Develop and curate creative content for our social media platforms that aligns with our DNA as a luxury boutique hotel.
- Track and analyse social media metrics to optimize performance.

• Partnerships and Collaborations:

- Oversee and manage, in collaboration with the Director Sales & Marketing, the execution of our partnership agreements with luxury brands.
- o Identify and collaborate with influencers that align with our values and target audience.
- Content Creation
 - Craft compelling and high-quality written content, including press releases, articles for magazines, newsletters, invitations or promotional material.
 - Develop storytelling content that captures the essence of The Dominican.
- Market Research:
 - o Conduct market research to identify trends, opportunities, and competitive analysis.
 - Possess a strong knowledge of Brussels activities and events and take initiative if necessary.

• Performance Analytics:

- Use analytics tools to track the effectiveness of marketing initiatives.
- Prepare regular reports and presentations on marketing activities and outcomes.

Qualifications & Requirements:

- Education:
 - o Bachelor's degree in Marketing, Business, Hospitality Management, or a related field.
- Experience:
 - Minimum of 2-3 years of experience in marketing, preferably in the hotel or hospitality industry.
 - Proven track record in executing successful marketing campaigns.
- Skills:
 - Strong understanding of digital marketing, social media platforms, and content creation.
 - Excellent written and verbal communication skills (bilingual FR/ENG-Dutch is a plus)
 - Proficiency in marketing analytics tools and software.

- o Creative thinking and problem-solving abilities.
- Strong organizational and project management skills.
- Ability to work collaboratively in a team environment.
- Attributes:
 - Detail-oriented with a keen eye for aesthetics and branding.
 - $\circ \quad \mbox{High level of initiative and ability to work independently}.$
 - $\circ \quad \ \ {\rm Flexibility \ to \ adapt \ to \ changing \ priorities \ and \ deadlines.}$

We are

The Dominican is a 4* deluxe design hotel, a destination for elegance in the historical centre of Brussels. The Dominican is the first member of Design Hotels[™] in Belgium, distinguishing itself by offering a unique product and indulgent hospitality. The hotel offers 150 rooms, 3 meeting salons, a gym with sauna & hammam, a restaurant, bar & terrace.

What we offer:

In return for your hard work and your engagement you can look forward to a salary commensurate with your experience, motivation, and commitment including:

Compensation and Benefits:

- Competitive Salary: Based on industry standards and experience.
- **Regular Shifts**: Consistent and predictable work schedule.
- Public Transport Reimbursement: Full reimbursement of public transportation costs.
- **Exclusive Perks**: One free night per year and staff discounts at Carlton Group hotels, including Design Hotels world-wide.
- Nutritious Meals: Access to fantastic and healthy meals during shifts.
- **Uniform**: Provided by the company.

Additional Opportunities:

- Cultural Experience: Immerse yourself in The Dominican experience.
- **International Exposure**: Work for a globally recognized company.
- **Team Environment**: Join a supportive team of 47 amazing colleagues.
- Career Development: Opportunities for professional growth and advancement.
- **Company Culture**: Be part of a dynamic and expanding corporate culture

Hungry for more details

Do you think we have a match? Send your CV and motivation letter to <u>human.resources@thedominican.be</u>

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